### 2020 DISPLAY ADVERTISING INFORMATION

The Orinda News has been the voice of Orinda since 1946 and is published monthly by The Orinda Association, a non-profit organization. Issues are mailed by the first of the month to every home and business in Orinda. Additional copies are available in various coffee shops and public meeting places; monthly distribution is 9,000. Your ad appears free of charge in the PDF version of the paper at <a href="www.orindanews.org">www.orindanews.org</a>. Use the blank column on the far right to calculate your per-issue ad price. You can purchase online advertising for a small fee at our online newspaper, <a href="www.theorindanews.com">www.theorindanews.com</a>. See Online Ad Rates sheet for more information.

Ad Size - Black and White Print Size 17.5" x 11.5"	One Run Issue Price	Three Issue Run Per Issue Price	12 Issue Run Per Issue Price	Add for Color	Total Per Issue Price*
1 column x 2" = 2.333" x 2.0"	\$62.00	\$56.00	\$52.00	\$6.00	
1 column x 3" = 2.333" x 3.0"	\$88.00	\$80.00	\$73.00	\$11.00	
1 column x 4" = 2.333" x 4.0"	\$102.00	\$93.00	\$88.00	\$22.00	
1 column x 5" = 2.333" x 5.0"	\$123.00	\$113.00	\$106.00	\$33.00	
1 column x 6" = 2.333" x 6.0"	\$144.00	\$130.00	\$123.00	\$44.00	
2 columns x 2" = 4.930" x 2.0"	\$102.00	\$93.00	\$88.00	\$22.00	
2 columns x 3" = 4.930" x 3.0"	\$144.00	\$130.00	\$123.00	\$44.00	
2 columns x 4" = 4.930" x 4.0"	\$181.00	\$164.00	\$155.00	\$55.00	
2 columns x 5" = 4.930" x 5.0"	\$220.00	\$198.00	\$188.00	\$66.00	
2 columns x 6" = 4.930" x 6.0"	\$256.00	\$231.00	\$219.00	\$77.00	
1/4 page = 4.930" x 7.0"	\$294.00	\$265.00	\$254.00	\$88.00	
2 columns x 8" = 4.930" x 8.0"	\$331.00	\$299.00	\$284.00	\$99.00	
3 columns x 6" = 7.52" x 6.0"	\$367.00	\$331.00	\$315.00	\$110.00	
3 columns x 8" = 7.52" x 8.0"	\$478.00	\$430.00	\$410.00	\$132.00	
1/2 page = 10.125" x 7.0"	\$531.00	\$480.00	\$455.00	\$165.00	
Full Page = 10.125" x 15"	\$1,057.00	\$954.00	\$905.00	\$330.00	
Full Back Page Color Only	\$1,505.00	\$1,455.00	\$1,405.00	included	
Front Page Color Only:					
2 columns x 2" = 4.930" x 2.0"	\$232.00	\$232.00	\$232.00	included	
2 columns x 3" = 4.930" x 3.0"	\$282.00	\$282.00	\$282.00	included	
2 columns x 4" = 4.930" x 4.0"	\$331.00	\$331.00	\$331.00	included	

- Layout: 4 columns per page; each column is 2.333 inches wide; a full page is 10.125 inches x 15 inches.
- For all other sizes, contact your ad representative.
- Print size is 17.5 inches x 11.5 inches.
- Inserts: \$600 each insertion. Advertiser must provide 9,000 copies of insert and ship to the mailing house.

#### **AD PAYMENT/NEW ADVERTISERS**

If you are a first time advertiser we ask that you establish an account with us by paying for your ad up front upon receipt of your first e-statement. Pay online at <a href="http://orindaassociation.org/the-orinda-news-advertiser-payments">http://orindaassociation.org/the-orinda-news-advertiser-payments</a> or via U.S. mail to: The Orinda News, PO Box 97, Orinda CA 94563. If there are unpaid invoices for more than two months, we reserve the right to cease running ads until they are paid.

# **AD REPRESENTATIVE**

Jill Gelster • 925-528-9225 • jill@aspenconsult.net

<sup>\*</sup> For example, if you ran a 1 column (2.333") x 2" black and white ad for three issues, it would cost \$56 per issue. For the same ad in color, add \$6 to the cost for a total of \$62 per issue (\$56 + \$6 = \$62).

AD DEADLINES					
Issue	Ad Reservation	Final Art			
January	December 8	December 10			
February	January 8	January 10			
March	February 8	February 10			
April	March 8	March 10			
May	April 8	April 10			
June	May 8	May 10			
July	June 8	June 10			
August	July 8	July 10			
September	August 8	August 10			
October	September 8	September 10			
November	October 8	October 10			
December	November 8	November 10			

### **AD DESIGN**

The Orinda News offers typesetting and graphic design at a reasonable rate through Jill Gelster and David Dierks at Aspen Consulting. If you need assistance preparing your ad, please contact them at 925-528-9225, <a href="mailto:jill@aspenconsult.net">jill@aspenconsult.net</a> or david@aspenconsult.net. Any charges incurred will appear as a separate line item on your e-statement.

Camera ready art is defined by *The Orinda News* as art which is submitted via email; preferred format is a PDF file. Print media requires artwork at a higher resolution than the Internet. Photos with a 300 dpi resolution and minimum file size of 700-800 kilobytes or higher are preferred. If you work in color, use a CMYK color mode.

Thanks to our advertisers, The Orinda Association is able to offer *The Orinda News* to the community free of charge. First published in 1937, *The Orinda News* has a long and proud history of providing news of interest to local residents and businesses. We gratefully thank our advertisers for making this possible.

## **DEMOGRAPHICS**

A 2016 poll showed that 86% of Orindans turn to us first for local news, 65% go to the *Lamorinda Weekly* and 54% go to the *Contra Costa Times*. *Forbes* ranked Orinda as the second most friendly town in America in 2012:

"[W]e ranked the towns based on four data points: percentage of owner-occupied homes (studies have shown a direct correlation between home ownership and neighborhood stability); the crime rate; charitable giving; and the percentage of college graduates (research has found that college-educated folks typically display more civic engagement, with higher rates of voting and volunteering)." See <a href="https://www.forbes.com/sites/morganbren-nan/2012/19/americas-friendliest-towns/#c920d0c61cb1">https://www.forbes.com/sites/morganbren-nan/2012/19/americas-friendliest-towns/#c920d0c61cb1</a> for full article.

#### 2010 US CENSUS DATA FOR ORINDA CA\*

Population 2017 estimate – 19,730
Median Income 2013-2017 – \$186,075
Population 2010 – 17,643
Female persons – 51.6%
Persons 65 years and older 21.9%
Living in same house 1 year and over 89.9%
Housing in multi-unit structures – 3.7%
Total number of firms 2012 – 2,928

Number of households: 2013-2017-6,943Persons per household 2013-2017-2.77Persons under 5 years -3.9%Persons under 18 years -23.6%Housing units 2010-6,804Owner-occupied housing rate 2013-2017-88.4%

Median value owner-occupied housing \$1,221,800

Women-owned firms 2012 - 999

<sup>\*</sup>Source: https://www.census.gov/quickfacts/fact/table/orindacitycalifornia,ca,US/PST045218